

VCB & Company is a partnership of independent managers and business professionals with a strong IT background.

In many situations, our members will take a responsible but neutral position to give qualified advice, independent of conflicting interests.

By professional activity of many years, particularly in the field of the information technology, we proved in several large-scale projects the fact that a neutral continuous project monitoring reduces conflict potentials and helps to guarantee the projected results. According to this profile, we advise as Independent Management Advisors.

Our experience, based on the successful establishment of own enterprises in different countries, help us to bring projects to a success. In this context, our members off the services described below:

Mentoring

Especially in larger projects, obtaining a second independent opinion, proved successful. With mentoring, we can pass our practical experience won in a number of projects to your people and your enterprise. In detail our services are:

- Permanent accompaniment, deliberation, consultancy and caretaking for your project executives
- Constant advisory to team members and management.

Project Due Diligence

The financial industry uses the term 'due diligence' to check enterprises for strength, weakness and valuation. We just do the same for your IT projects. We give advice and estimates in order to reach the project's objectives and to lead the project to a success. Our members took care about a large variety of projects and therefore are able to benchmark it. In detail, we offer the following services:

- Analysis of the project and its environment.
- Risk Analysis.
- Examination and suggestions regarding the strategic aspects of the project.

Audits

In order to successfully lead a project to its target, it is meaningful to observe it in the context of a continuous improvement process. Our independence guarantees that deficits and omissions are pointed out fast and appropriate adjustments can be made in a timely manner. With the methodology of Continuous Project and Risk Monitoring, developed by our members, we are able to care about your projects within a reasonable effort. In detail:

- Analysis of the project and its environment.
- Creation of a project snapshot.
- Notification of deviations from the project's goals.
- Suggestions on improvement and optimization.
- Referring to strategic deficits.
- Continuous Project & Risk Monitoring

Contract and Cooperation Monitoring

Large projects are mainly influenced by a multiplicity of external contractors, each of them having different positions of interest. The experience shows that a large conflict potential exists here. VCB & Company and its members can advise and mediate in order to avoid conflicting situations from the beginning.

- Examination and monitoring of contracts.
- Avoidance of conflict between the contracting partners and companies.
- Contractor and customer management.

Company Due Diligence

Especially for start-up and small and medium enterprises we conduct due diligence processes to value tangible and intangible assets.

Interim – Management

Occasionally you did not find a suitable leader for your project or you are unable to fill a vacancy in a timely manner, the members of VCB & Company will support you with short time management capacity.

- Examination and monitoring of contracts.
- Provision of time – limited project management personnel

Our mode of operation

By experience, communication, people's behavior, balance of interest and knowledge are critical factors for the success of projects. The reason why a number of large-scale projects failed lies in the neglect of some or all of these factors. In addition, dependencies between the project and its environment are often taken into consideration.

VCB & Company concentrates on the peoples and their roles within the project. Unorthodox and if necessary as agents of change we give decisive impulses. We are independent and not affected by the interest of third parties. We do not act as auditors, quality managers or administrators.

During our involvement in your projects, we always can access the knowledge and the experience of other Members. This is an essential advantage of VCB & Company. We established simple criteria if we are able to lead the project to a success or if our advice does not have any benefit for you, our customer. If we have any doubts on the project, we will suspend our cooperation

References

VCB & Company and its members supported successfully the following companies:

- DaimlerChrysler
- Mazda Motor Europe
- sd&m
- Thales Defence Deutschland
- Teradyne

Outside of VCB & Company, our members were in charge of:

Germany

- BMW
- IBM Deutschland
- Deutscher Herold
- Deutsche Bahn
- Deutscher Sparkassen und Giro Verband DSGV
- Dresdner Bank
- Dresdner Bank Lateinamerika
- Fürst Fugger Privatbank
- Hamburger Hafen & Lagerhaus Gesellschaft
- SIZ
- Stadtparkasse Aachen
- Stadtparkasse Köln
- t-Systems
- Volkswagen
- Westdeutsche Landesbank WestLB

Austria

- EA Generali, Vienna
- Software Daten Service, Vienna

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